

NORTHSIDE INDEPENDENT SCHOOL DISTRICT
 Bid Tabulation for Musical Instruments & Supplies
 Bid #2019-151

Bid Tabulation

Vendor	
Antonio Strad Violin	R
High School Music Service, Inc.	R
Hillje Music Centers, LLC	R
K & S Music	R
Luck's Music Library	R
Mariachi Plug	R
Melhart Music Center	R
Mr. E's Electronics	R
Music & Arts Centers	R
Music In Motion, Inc.	R
Musical Instrument Services	R
Romeo Music	R
Shar Products Company	R
Southwest Strings	R
Steinway Piano Gallery	R
Taylor Music Inc.	R
Tempest Musical Instruments	R
Terra Nova Violins	R
Universal Melody Services	R
Wenger Corporation	R
West Music	R
Woodwind & Brasswind, Inc.	R

R – Recommended

Awarded To: Multiple Vendors

Bids Emailed: 145

Total Award: Open End

Bids Received: 22

Board Approval: September 24, 2019

Funding: General Operating (199), Grants (486), Miscellaneous Grants (499), NISD/EDP Equip Insc Fund (771), Student Activity Funds (865)

George M. Ayala
Director of Purchasing

Northside Independent School District
 Open Tabulation for Musical Instruments & Supplies
 Bid #2019-151

Supplier	Delivery	Terms	Validity	% Discount Off Catalog List Price
Antonio Strad Violin	7-14 Days	Net 30	One Year	Up to 45%
High School Music Service, Inc.	Varies per item. Usually 3-7 Days	Net 30	60 Days	10-40%
Hillje Music Center	1 to 7 Days	Net 30	For length of Bid	10% to 50%
K&S Music	Free	Net 30	Yes	20-60%
Luck's Music Library	10-14 Days	Net 30	Please refer to Response Attachment	0-10%
Mariachi Plug	1-30 Days depending on the item	No Refunds accepted on custom orders	Yes	0%
Melhart Music Center	7-30 Days	Net 30	12 Months	20-50%
Mr. E's Electronics	Free	Net 15	60 Days	15%
Music and Arts Centers	In stock items 5-7 Days ARO	Net 30	Prices valid for 60 Days	0%
Music In Motion, Inc.	Free S&H* (*excludes heavy/oversized items)	Net 30	60 Days	0%
Musical Instrument Service	15 to 90 Days	Net 30	60 Days	0-40%
Romeo Music	3-5 Days, FOB	Net 30	Yes	5%
Shar Products Company	Free shipping on orders over \$50.00	Net 30	60 Days	10%
Southwest Strings	7-10 Business Days ARO	Net 30	365 Days	10%
Steinway Piano Gallery	Immediate-14 Days	Net 30	Discounts are valid for term of the contract	20%
Taylor Music, Inc.	7-10 Days stock items	Net 30	1 Year	0%
Tempest Musical Instruments	To NISD Warehouse	Net 30	In stock items 5-10 Days	10%
Terra Nova Violins	7-14 Days	Net 30	60 Days	10%
Universal Melody Services	Free Frieght	Net 30	60-90 Days	0%
Wenger Corp.	30-45 Days ARO	Net 30	60 Days	5%
West Music	Free shipping except on items with oversized shipping rates.	Net 30	Valid 10/1/19-9/30/20	0-50%
Woodwind & Brasswind, Inc.	In stock items 3-5 Days ARO	Net 30	One Year	3% minimum discount